

Prosci Master Instructor, Change Advisor

At Prosci, we employ dynamic individuals with a passion for change management and depth in their respective area of expertise. Our employees are dedicated team players who bring energy, professionalism and pride to their work. The Prosci environment is one in which motivated, creative problem solvers succeed.

Purpose of the role

The primary focus of the role is facilitating the Prosci Change Management Certification Programs, public and in-house program as well as Prosci programs for Executives, Managers, Change Managers and Employees.

A secondary focus is consulting and advisory on project-level Change Management and Enterprise Change Management services contributing to our range of professional development programs for Prosci clients.

Key expectations

Delivery of all Prosci programs and offerings:

- Delivery of the Prosci® Change Management Certification Program both public and in-house and including the range of Prosci programs across Australia and at times New Zealand
- Prepare in advance of each session to provide incredible learning experiences for all participants

Contribute to growth through strong advisory relationships:

- Create and maintain long term client relationships based on results, trust, high quality client service and being a trusted advisor
- Combine career experience with Prosci methodology to illustrate real-world change management application and answer clients' questions

specific to their individual change initiatives

- Utilise Prosci's proprietary change management methodology, tools, facilitation and coaching for our clients to achieve their agreed outcomes
- Demonstrating our core values, working collaboratively, participating in our team services and activities, events and growth opportunities

Success in the role will be measured by achievement of the following outcomes:

- Achieve and maintain Prosci Certified Instructor qualification through continued professional development and quality delivery status
- Develop client organisations' Change Management capabilities by delivering the best solution to meet their needs
- Build long term relationships with clients based on achieving results and providing high quality client service
- Contribute to our high-performance team and culture
- Engage in the business through client referrals, education and servicing Prosci's global client base

Essential Requirements

- Certification in the Prosci Change Management Methodology
- Successful track record in applying the Prosci Change Management Methodology to a variety of change projects in different organisations as a Change Professional
- Proven in-depth knowledge of and expertise in the field of Change Management
- Advanced facilitation, training, coaching and consulting skills
- Experience of working as a consultant, either as part of a consultancy firm, sole operator, or as an internal consultant or contract inside an organisation
- Strong track record of building strong client relationships and delivering quality service

- Proven ability to prioritise and manage own workload
- Availability to travel domestically and internationally for short periods (1-5 days) as required across Australia, New Zealand and Asia Pacific
- Current valid Australian driver's license and own motor vehicle
- Permanent Australian resident
- Successful completion of Prosci's Train the Trainer program and continued effective delivery of the suite of Prosci program

Reporting

- This role reports to the Director of Service Delivery

To Apply:

Please send your resume and cover letter to resumes_anz@prosci.com with "Master Instructor" in the subject line.

About Prosci

Founded in 1994, Prosci is the global leader in change management and the choice for 80% of Fortune 100 companies. Prosci was recently recognised by Fortune Magazine as being one of the Top 20 Best Places to Work in the US. To date, Prosci has trained and certified over 45,000 change management practitioners worldwide. The company is headquartered in Fort Collins, Colorado, with offices in Halifax, Canada, and Sydney, Australia, and 27 Prosci Partners around the globe.

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