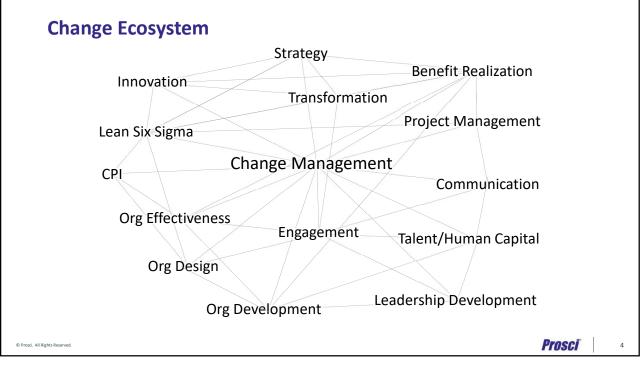


Today's opportunities and issues are multi-faceted. Our responses and solutions must be multi-faceted.

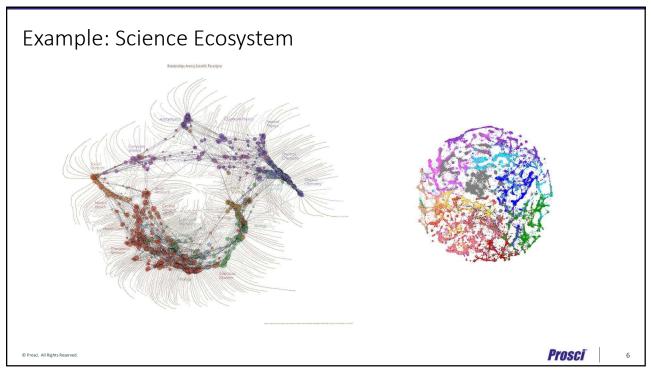


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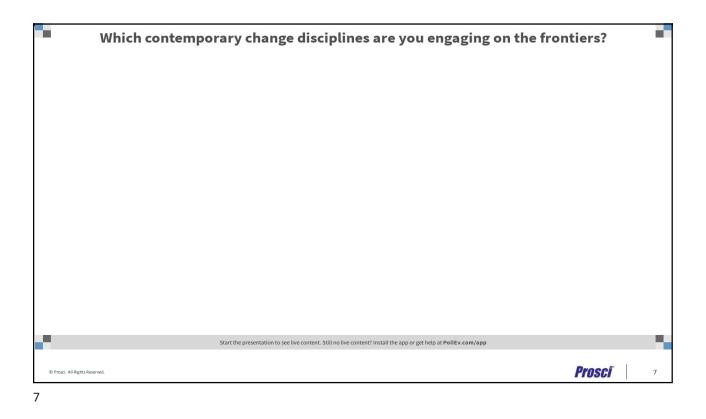




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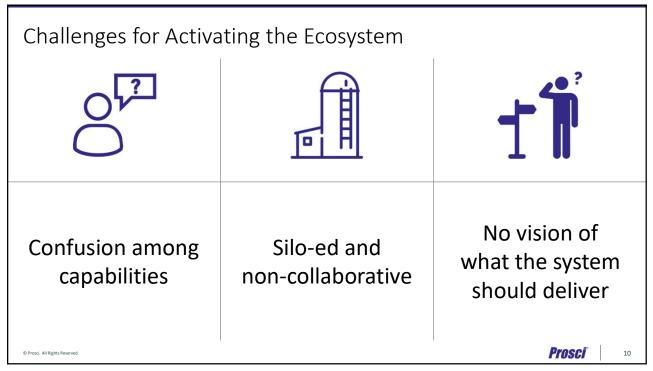
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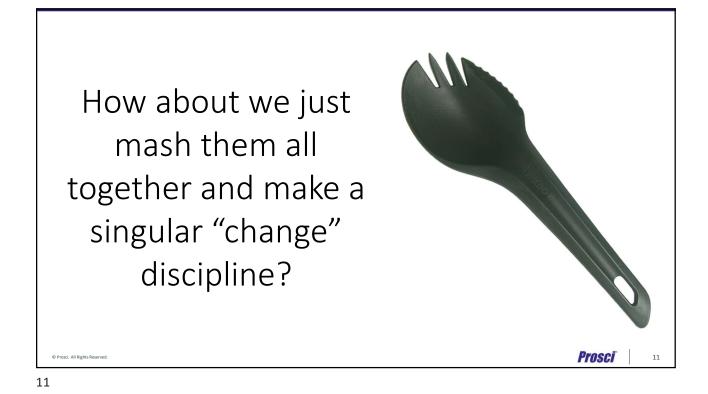


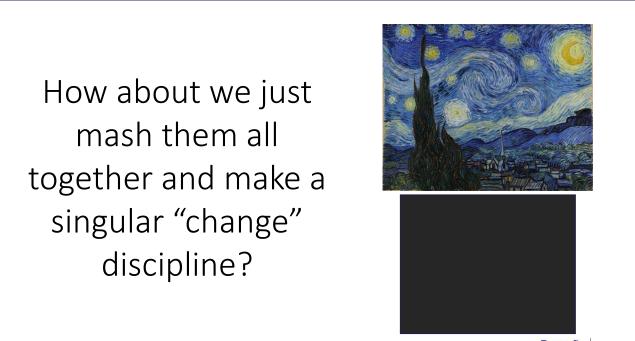
#### **Contemporary Change Disciplines** Agile Leadership Architecture Lean EmployeeExperience Training L&D Collaboration Collaboration BenefitRealization Benefit Realization Learning & Development **Business Analytics** Machine Learning Change Management Organization Design Collaboration Organization Development Change Management Design Thinking Agile Quality OD Reference Communications Performance Management Continuous Improvement Portfolio Management Culture Process Management DigitalStrategy CPICulture Design Transformation **Customer Experience** Program Management Data Analytics Project Management Communications CustomerExperience Design Thinking Quality ProcessMgmt Innovation ProgramMgmt Digital Strategy Six Sigma Employee Engagement Strategy Human Performance Talent Management Innovation Training Knowledge Management Transformation Prosci © Prosci. All Rights Reserver 8



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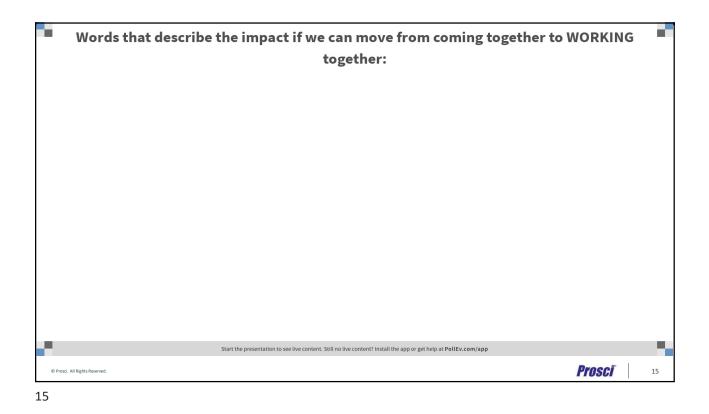


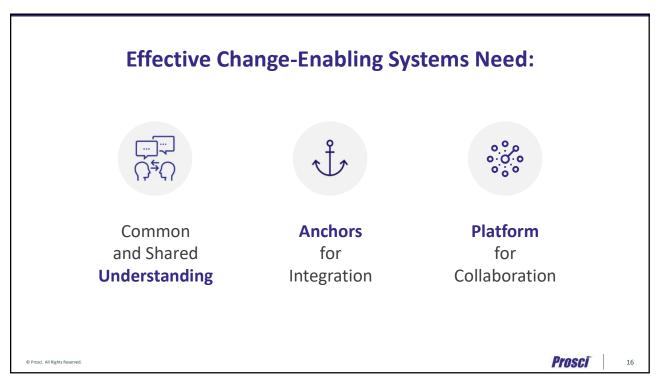
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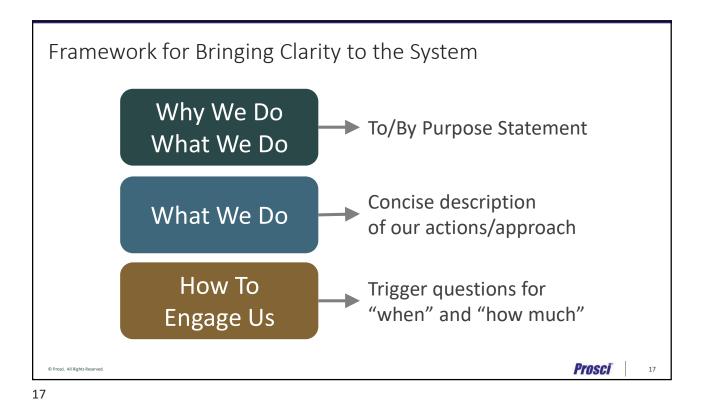
Value of Activating the Ecosystem				
Change Execution	Innovation	Preparation for the Future		
"We cannot solve our problems with the same thinking we used when we created them." Albert Einstein	"When you step into an intersection of fields, disciplines, or cultures, you can combine existing concepts into a large number of extraordinary new ideas." Frans Johansson	"The winners of the future will be those who can out-change the competition, customer demands, and the market." Tim Creasey		
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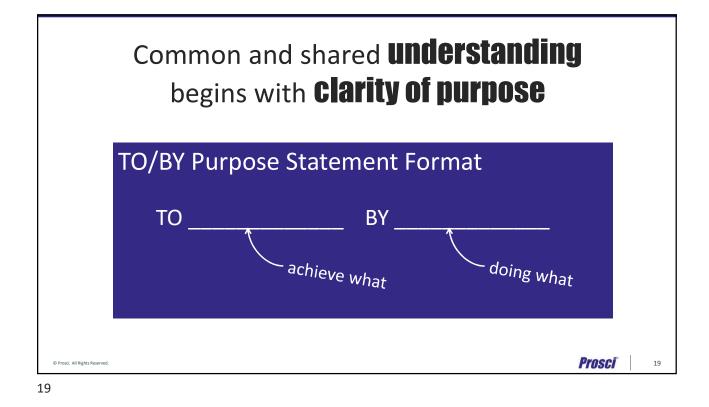
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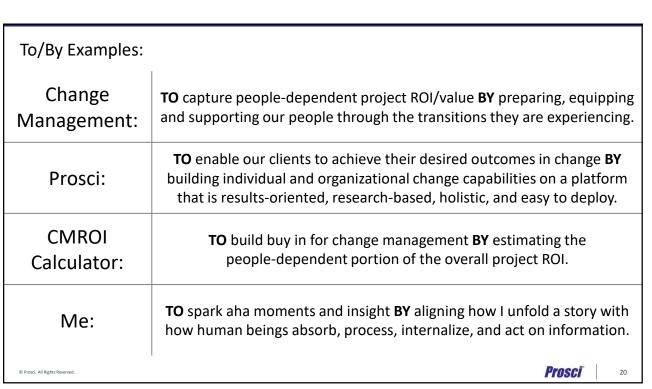






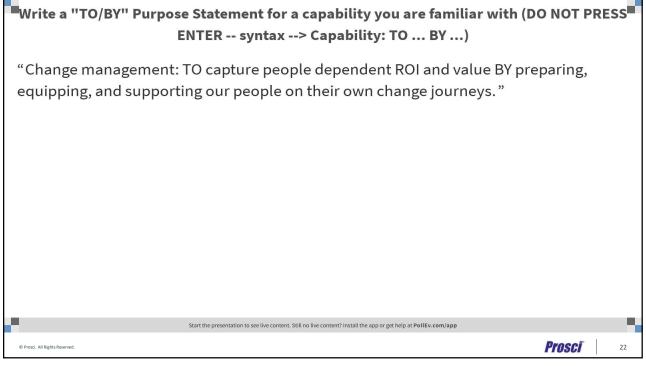
	Change Management	Discipline	Discipline	Discipline
Why We Do What We Do	TO capture people-dependent ROI BY preparing, equipping and supporting people			
What We Do	<ul> <li>Structured and Intentional</li> <li>Individual and Organizational</li> <li>Everyone's job</li> </ul>			
How To Engage Us	<ul> <li>Answer 2 questions:</li> <li>How much of expected results depend on adoption and usage?</li> <li>Who has to do jobs differently (and how)?</li> </ul>			

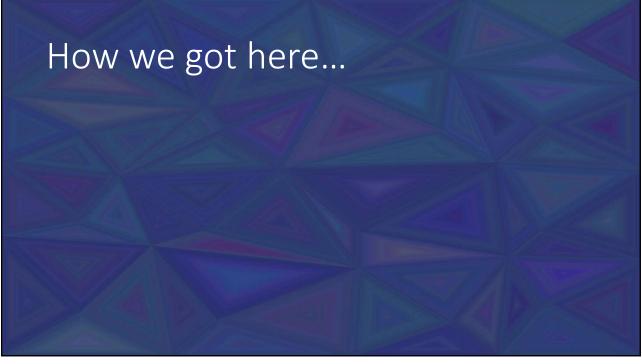




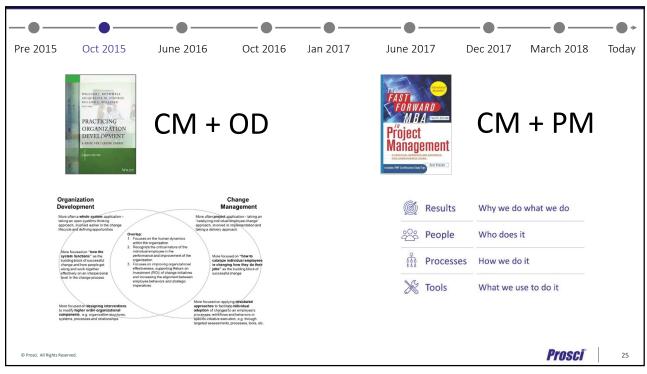
TO ensure continued customer value BY committing to smaller delivery cycles
TO ensure we are aligned to deliver value BY clearly articulating our common measurable target upfront
TO think new (be the innovators), BY continuously improving & empowering our people to lead the future
TO enable the realization of value of changes being introduced BY leveraging best in class approaches to change management
TO deliver project outcomes BY engaging impacted people in the change process
TO realise benefits BY increasing the speed of adoption, increase proficiency and increase utilisation
TO give people information that they can apply BY giving them simple and easy messages they can digest
TO generate novel and useful ideas BY tapping into the thoughts of the employees
TO make data-driven operational and business decisions at all levels BY enabling all employees access to operational and business data, analysis, and visualizations
TO achieve remarkable patient satisfaction outcomes BY educating team members to compassionately connect with patients and each other
TO inspire a culture of continuous improvement and innovation BY promoting change from the ground up and encouraging a safe space for ideas to flow
TO enable our teams to be able to deal with change BY having the tools/resources available to them
TO grow leader capacity BY creating experiences that move them through cycles of learning and practice
TO change the way people work BY building a culture of improvement and productivity.
TO deliver org strategy and performance results BY enabling the health of the human side of the organisation
TO provide highest return on investment, BY managing limited resources aligned to strategy
TO manage effective organizational change BY creating tactics, strategies and methods to successfully integrate and collaborate within a project group.
TO implement project from beginning to end BY tracking requirements and progress and managing risk.
TO increase chances of project success BY following a defined process to identify priorities and make sure we focus on the right projects
TO improve organizational performance BY collecting and analyzing data to identify and test promising performance enhancing changes.
TO send people home safely. BY engaging people to actively care for themselves and others around them.
TO identify a differentiated approach BY finding and leveraging whitespace.
TO enable best performance BY providing rules, tool, and enhancing skills
TO drive the organization forward, BY creating a roadmap that lays out a clear path to success
TO lead an organization or function to discover how to become more effective BY transformative thinking about the work they do and how they do it
TO develop clear metrics and expected outcomes with accountability BY collaborating closely with the business throughout the change

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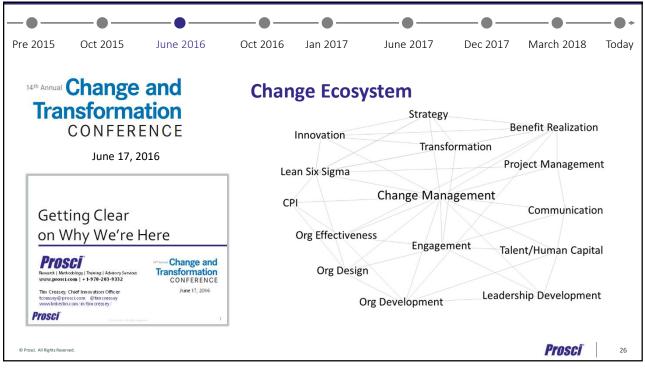








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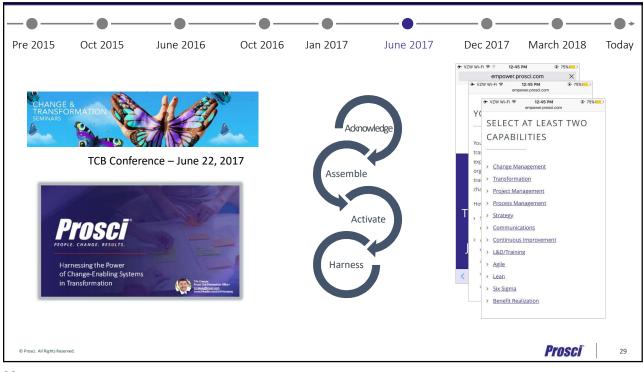


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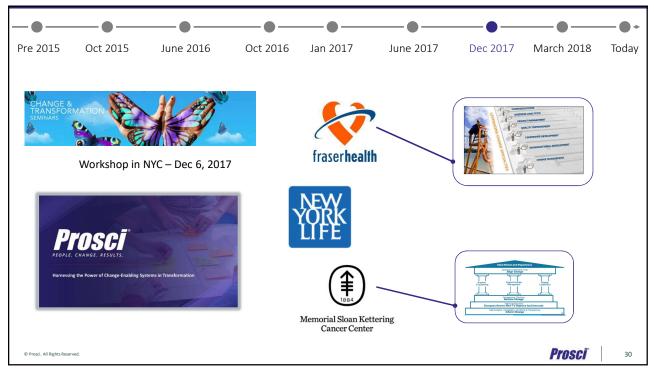


-Pre 2015 Oct 2015 June 2016 Oct 2016 Jan 2017 June 2017 Dec 2017 March 2018 Today Example Change-Enabling Systems Example Change-Enabling Systems PEOPLE. CHANGE. RESULTS. Example Change-Enabling Systems webinar Example Change-Enabling Systems Jan 18, 2017 Example Change-Enabling Systems Example Change-Enabling Systems ment, ci ership entrepreneurship, client focus, continuous named contact improve, data/metrics. process ma How to Harness the Power of Your Lean, Change Management Lean, Change Management, Transforms PM, ITE Service Delivery, ITE. Change M **Change-Enabling Systems** Prosci Prosci © Prosci. All Rights Reserved 28





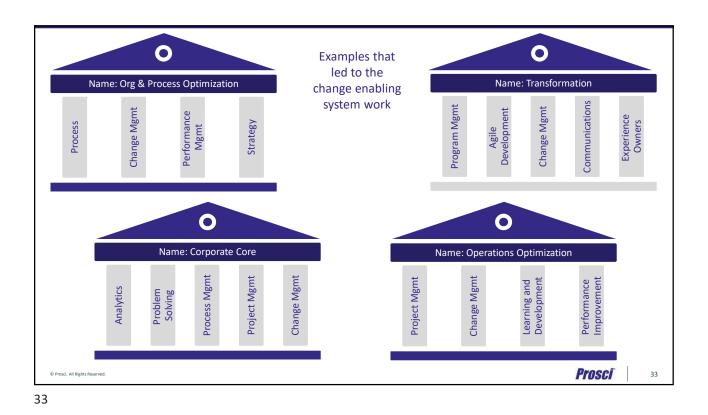
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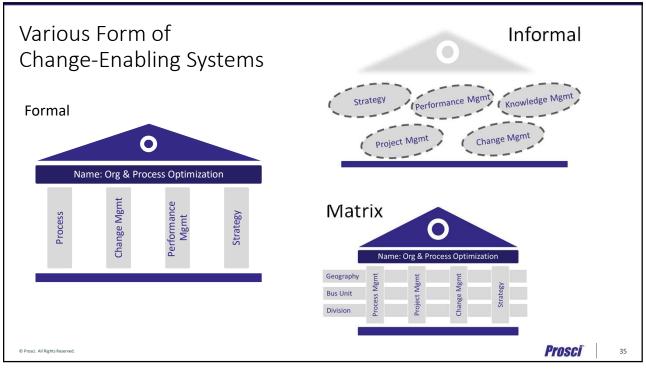
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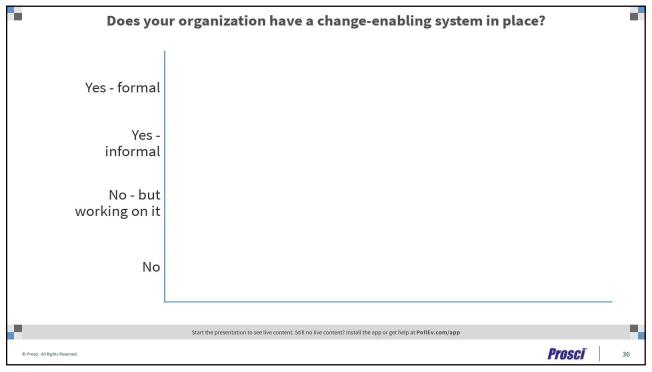


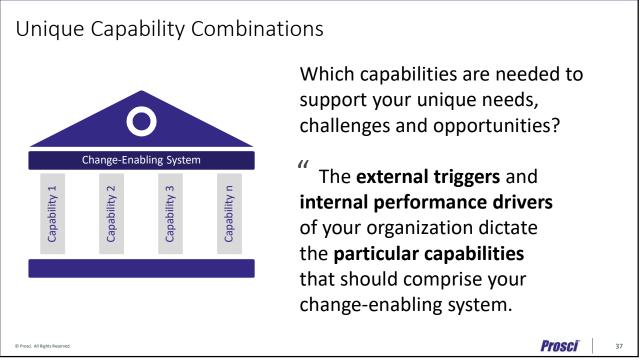


Change-Enabling System **Change-Enabling System** Capability n Capability 2 Capability 3 Capability 1 A platform of several change capabilities intended to provide a coordinated solution supporting change efforts to increase change outcomes and probability of success. Capability A particular discipline or body of knowledge/effort intended to address a particular facet of organizational performance. Prosci © Prosci. All Rights Rese 34

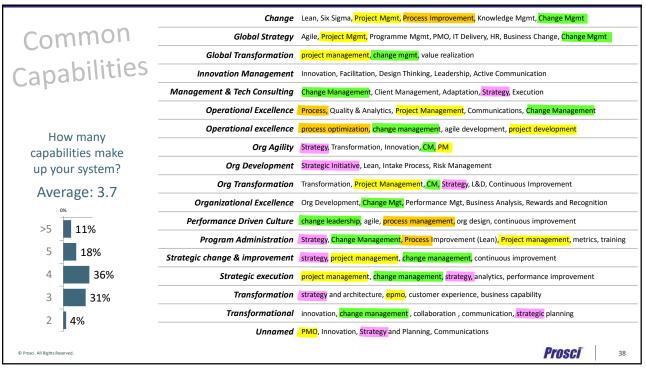


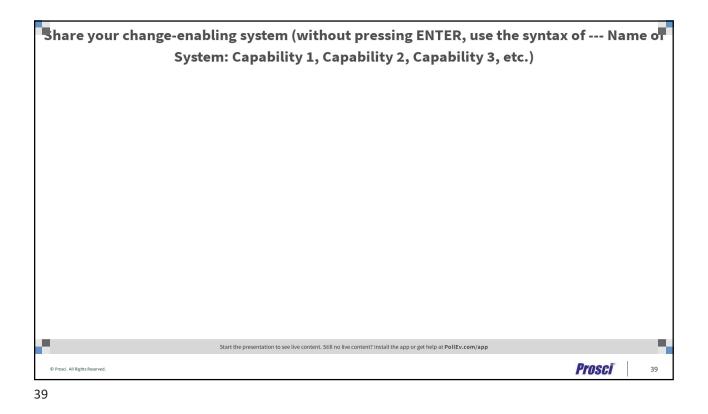
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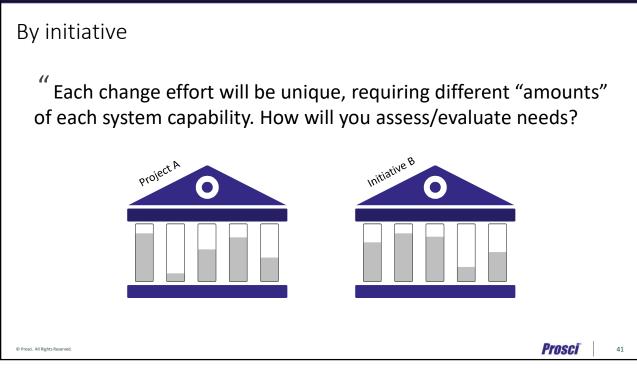


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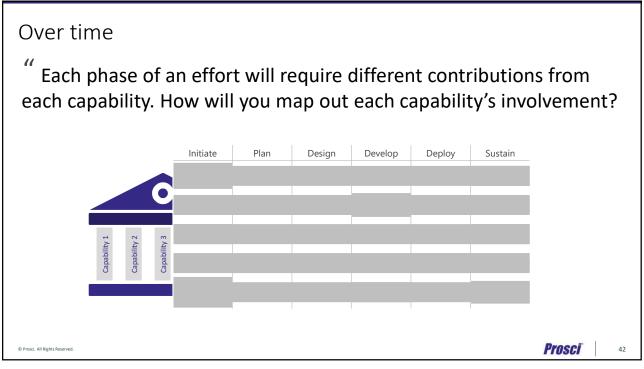




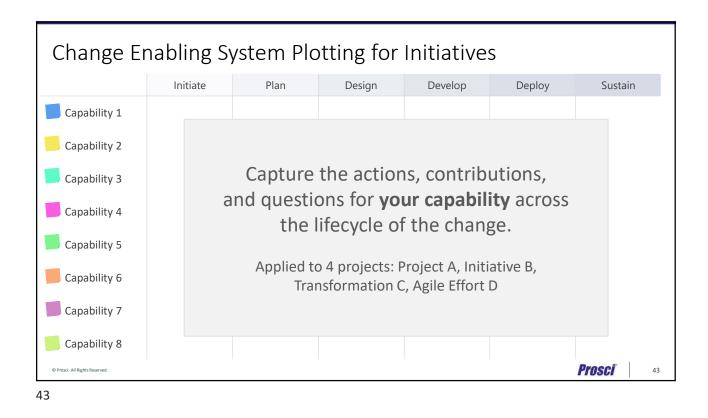


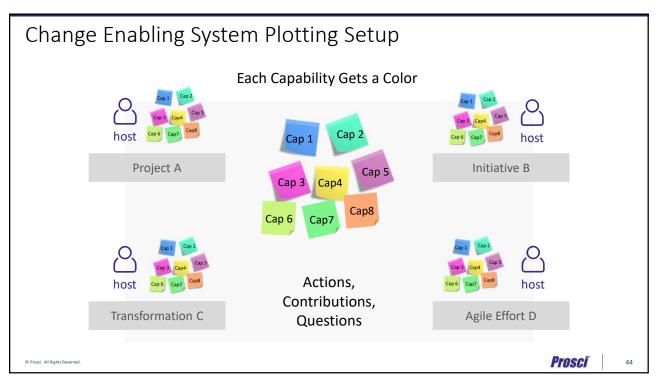


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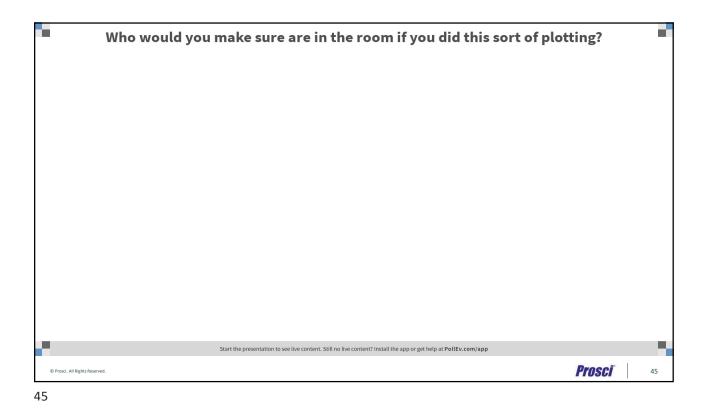


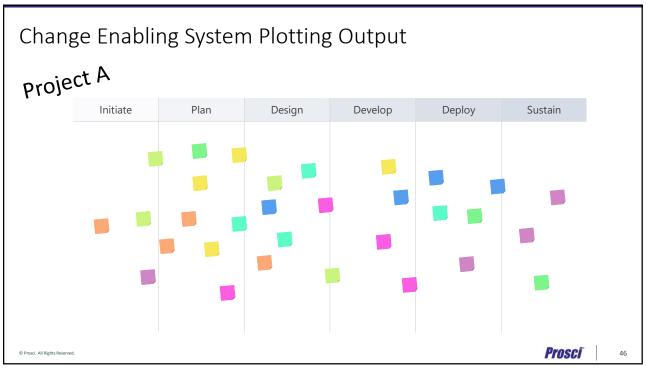
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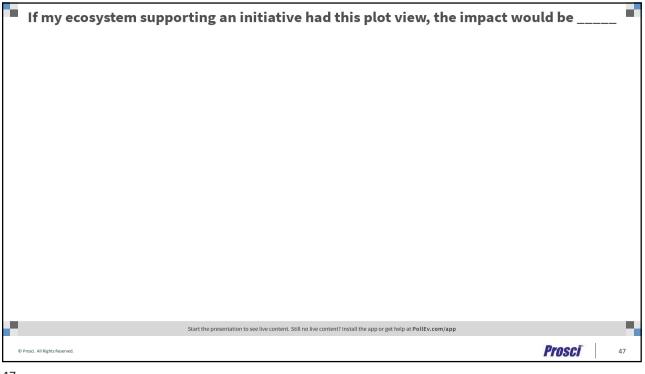


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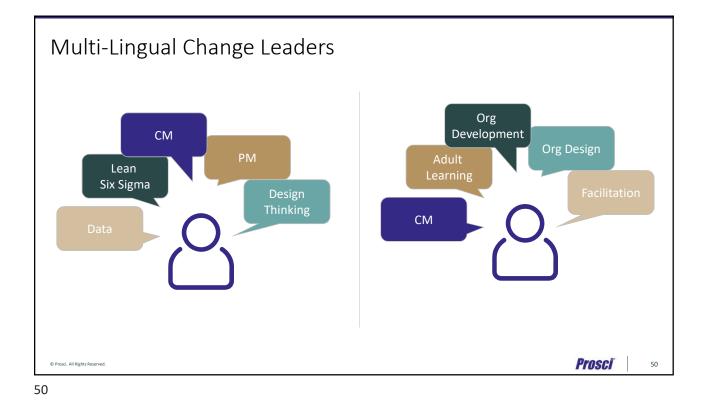
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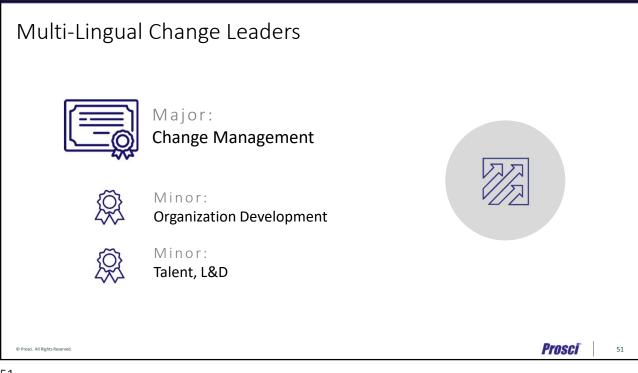


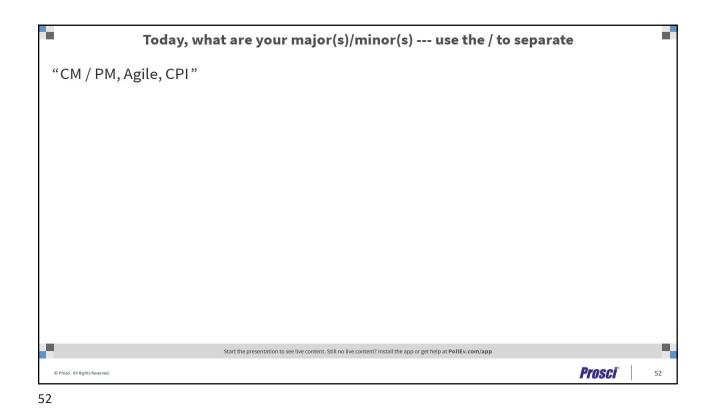






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