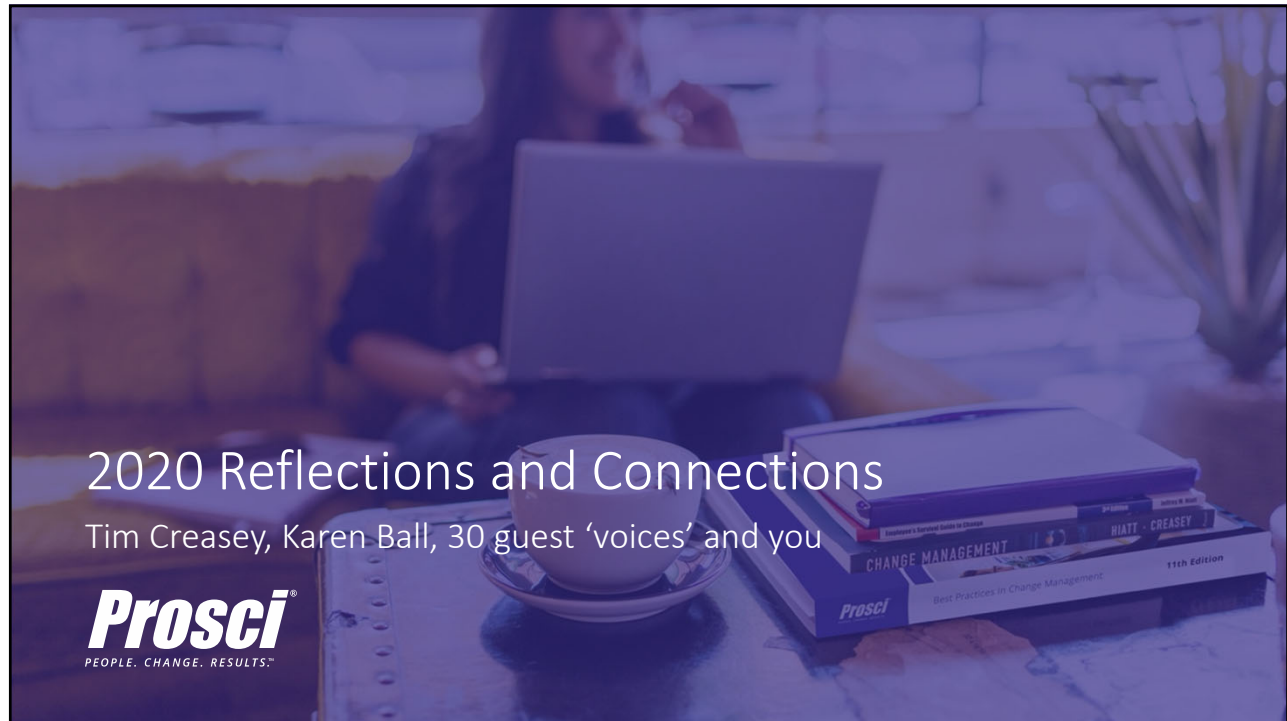
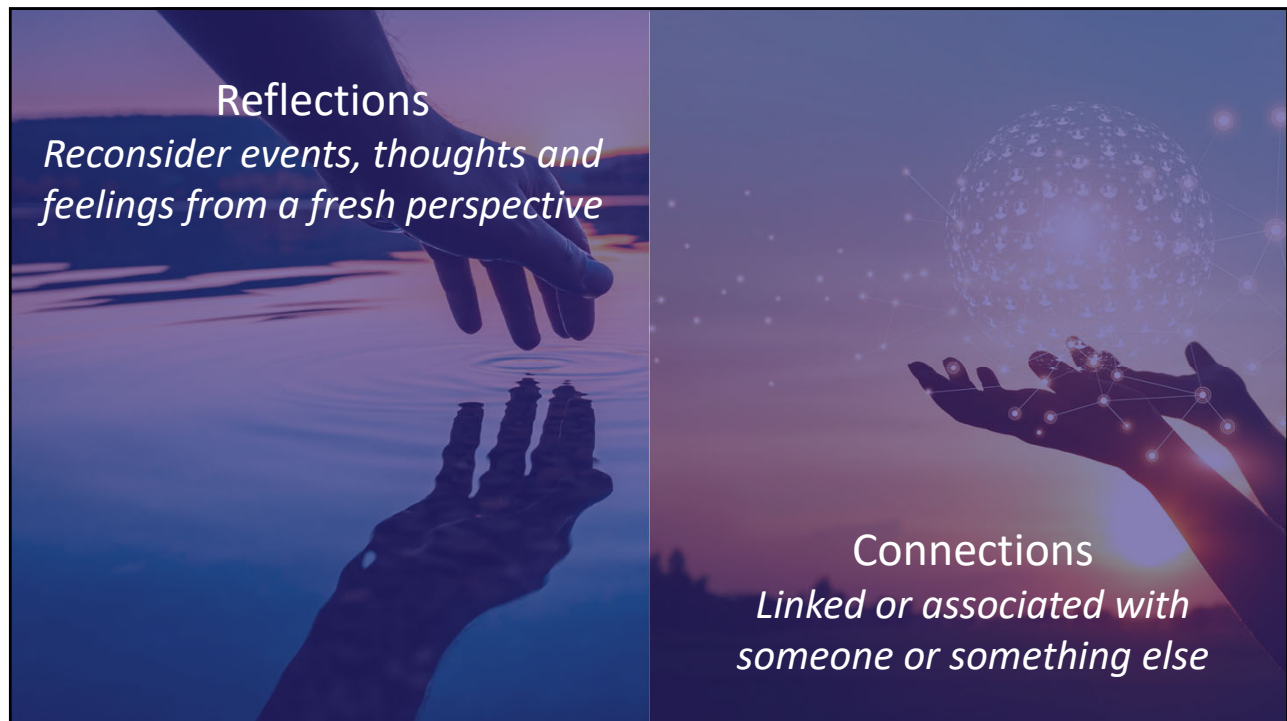


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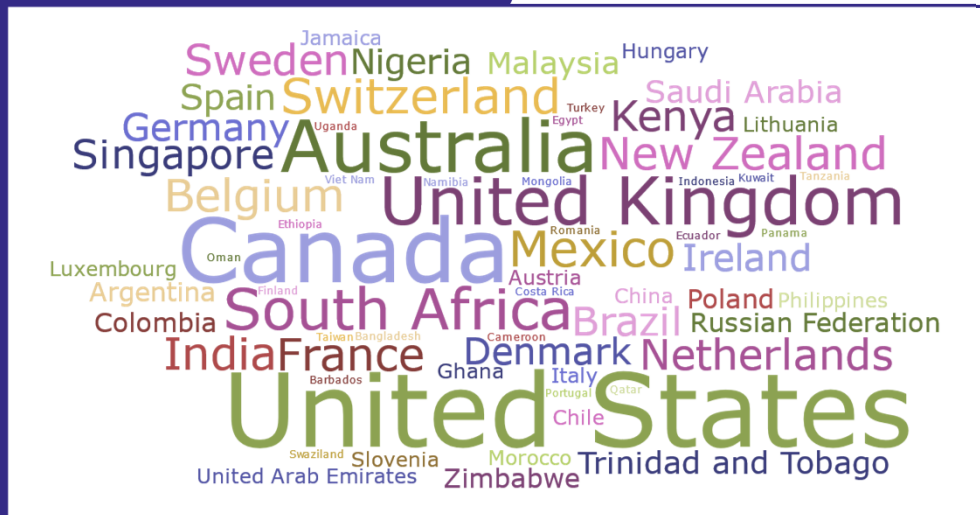


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## Countries Represented on this Webinar – Global Voice



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## Reflections

Workplaces are changing

Organizations are changing

Change is changing

EXIT 03-2020

COVID



Business As  
(Un)usual

NO RE-ENTRY

THE ROAD YOU WERE ON HAS CHANGED!

How are you going to adapt and adjust how you lead change?

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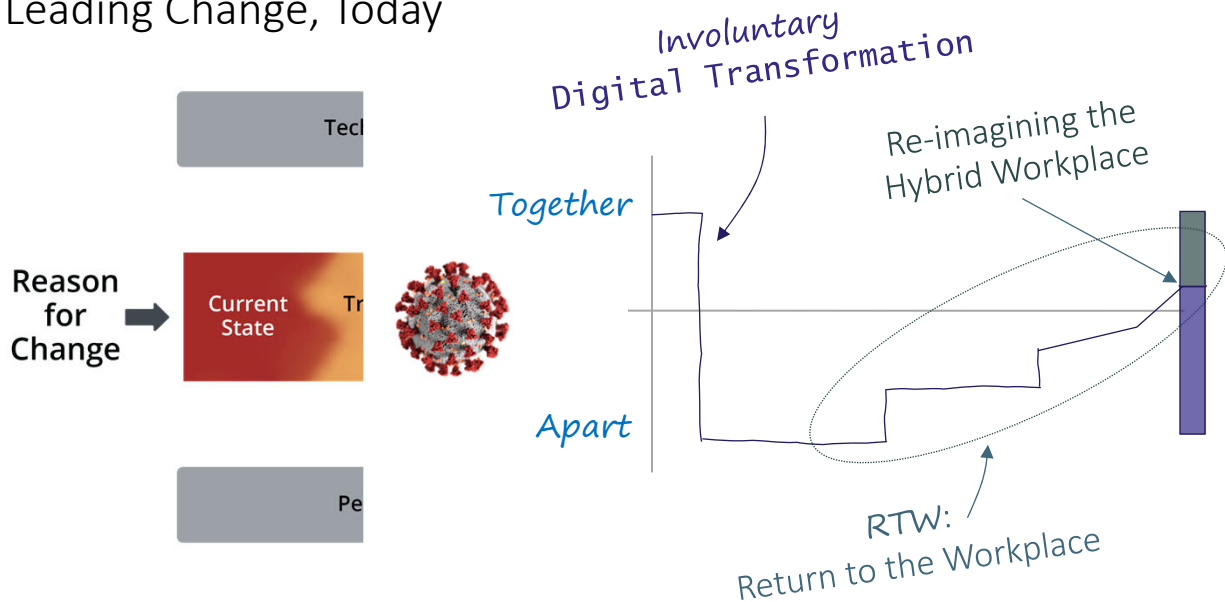
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## Leading Change, Today



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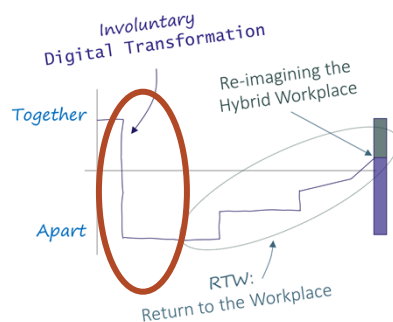
<https://blog.prosci.com/managing-change-in-our-re-imagined-workplaces>

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## Involuntary Digital Transformation



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The fact that it happened overnight, literally, created unique demands and learnings.

The fact that it has and will continue creates its own set of unique demands and growth opportunities.

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What is the most important thing you learned this year?

 <p>Julie Harrison Julie Harrison Consulting LLC HR Consultant United States</p>	 <p>Norah Blackaller Organizational Change Management Partner United States</p>	 <p>Dr. Joy Kasandi Kelemba Africa</p>	 <p>Jill Symonds United States</p>
<p>“Resilience is a critical part of the change process. Leaders I worked with experienced so much change at work and at home.”</p> <p>Prosci</p>	<p>“All of our employees are more resilient than they believed possible! Great foundation to expand change community!”</p> <p>Prosci</p>	<p>“Change is inevitable: the pandemic has created opportunities in working virtually in organizations.”</p> <p>Prosci</p>	<p>“Online engagement is a challenge!”</p> <p>Prosci</p>

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Leading Change, ~~Today~~ Tomorrow



Workplaces are changing

Organizations are changing

Change is changing

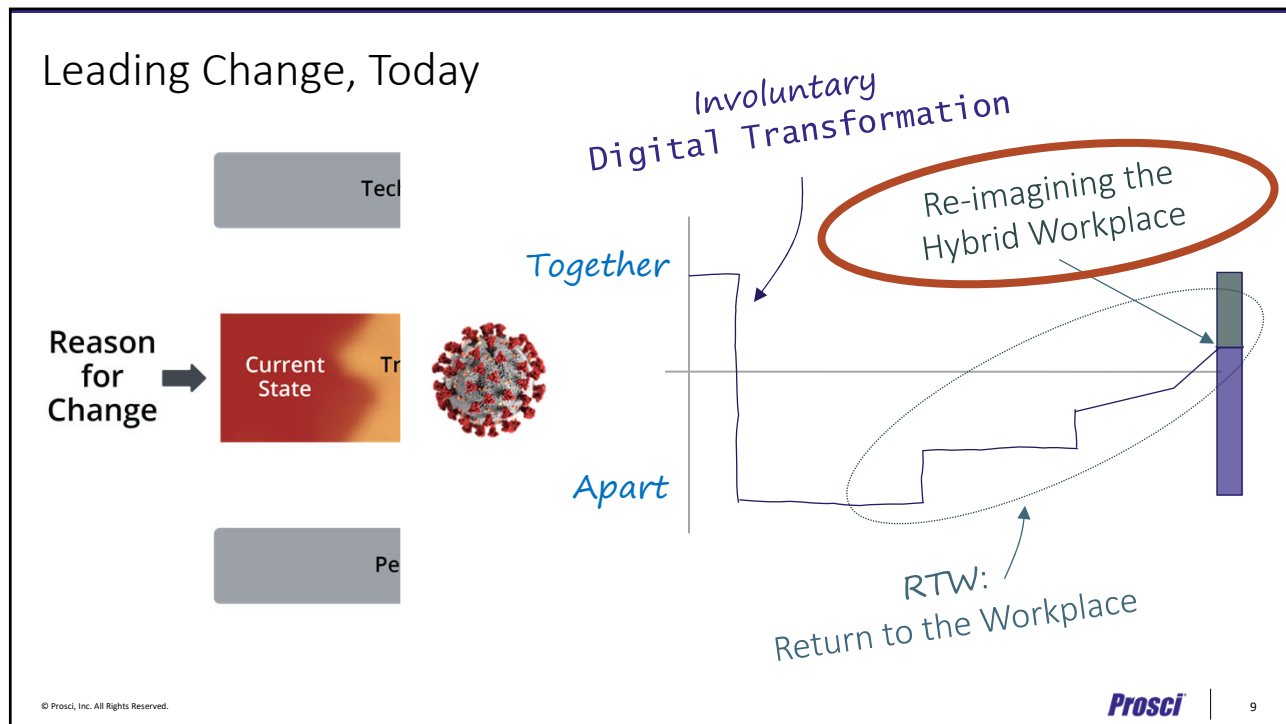
How are you going to adapt and adjust how you lead change?

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Re-imagining the Hybrid Workplace		# - #
How much of the work at your organization was done <u>on premises</u> BEFORE the pandemic?	90-25	100-50
	100-80	80-40
What is your best estimate for how much work will be done <u>on premises</u> AFTER? (and I mean post-vaccine after)	90-60	100-100
	95-50	

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<https://www.prosci.com/resources/webinars/return-to-the-workplace>

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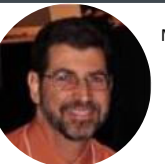
	Before Pandemic	After
Average percentage of <b>on premises</b> work at my organization:	87.8%	44.0%
Would say “90-100% of the work at my org happens on premises”	64%	5%
Would say “50% or less of the work at my org happens on premises”	3%	69%

n=396

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What is the most important thing you learned this year?

 <p>Sue Merritt GM Financial Senior Business Analyst United States</p>	 <p>Jacqueline Ross Retail Transformation Change Management Lead Australia</p>	 <p>Kim Boulet Manager, Content Design Canada</p>	 <p>Mark de Cordoba Program Manager Healthcare EPMO United States</p>
<p>“Collaboration over distance can be just as useful as over a conference table.”</p> <p><b>Prosci</b></p>	<p>“Despite great collaboration tools, extra effort required to help team members stay engaged and connected.”</p> <p><b>Prosci</b></p>	<p>“Empathy and perspective. We are all surviving the same storm but with very different boats (resources, stressors, challenges).”</p> <p><b>Prosci</b></p>	<p>“That I can actually facilitate kick-off meetings from home (no room, no whiteboard, no flip charts, no problem!)”</p> <p><b>Prosci</b></p>

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Leading Change, ~~Today~~ Tomorrow



Workplaces are changing

Organizations are changing

Change is changing

How are you going to adapt and adjust how you lead change?

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## Re-Imagining the Workplace



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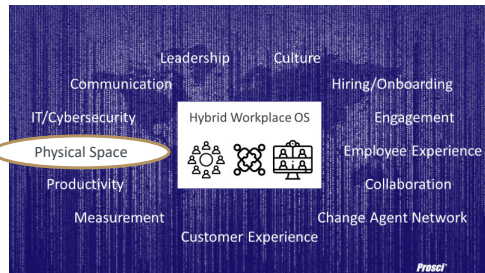
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## Physical Space



How will we re-imagine the use and design of physical space to accommodate a hybrid workplace?

When and where does “the where” matter?

Example from University:  
review whole class list and ask “does ‘the where’ matter?” for each class

- ☒ Anatomy Laboratory
- ☒ 18<sup>th</sup> Century French Literature

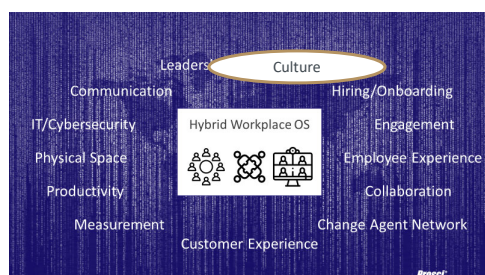
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## Culture



How will we build, nurture, protect, share, and leverage our culture in a hybrid world?

Which aspects of your culture are under pressure from the pandemic response?

Which aspects of your culture can be leveraged to support your pandemic response?

Which aspects of your culture will be changed as a result of the re-imagined workplace?

How will you re-imagine and build the culture you need to succeed now and post pandemic?

How will you shape the impending involuntary culture change?

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## Leadership



How will leadership need to show up differently in a hybrid world?

What specific leadership competencies are needed more (and being pressured) in a hybrid workplace?

### 10 Competencies of Effective I&O Servant Leaders



How have the competency needs shifted since the 2019 list Gartner produced?

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What is the most important thing you learned this year?



Sten Sandberg  
DXC Technology  
Principal Account Executive  
Denmark



Jami Jaworski  
Retail Business Services  
Continuous Improvement Mgr.  
United States



Elisa Soares Melo  
HR Global Process Expert  
Brazil



Cynthia Smith  
North Sound Consulting, Owner  
Senior Consultant  
United States

“Life is beautiful - and we need to have an executive sponsor for our projects.”

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“I learned the importance of engaging change at the leadership level will make the biggest and quickest impact.”

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“It is really hard to implement change. A lot of times we are talking, discussing the what or the why. We are not doing the how.”

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“Simple, direct and kind messages are even more important.”

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Leading Change, ~~Today~~ Tomorrow



Workplaces are changing

Organizations are changing

Change is changing

How are you going to adapt and adjust how you lead change?

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What is the most important thing you learned this year?

 <p>Dan Etling FleishmanHillard Senior Vice President Senior Partner United States</p>	 <p>Antoinette Woods U.S. Department of Commerce, User Adoption Specialist United States</p>	 <p>Jenni Thynne Volkswagen Financial Services Change Lead United Kingdom</p>	 <p>Oscar Nkosi Specialist: OD &amp; Change Management South Africa</p>
<p>“ In this hyperdynamic environment, ongoing transformation - which fatigues an organization - is an essential. ”</p> <p><b>Prosci</b> PROSCI.COM</p>	<p>“ How important and valuable Change Management is to maximize adoption and usage of new technology within our organization! ”</p> <p><b>Prosci</b> PROSCI.COM</p>	<p>“ That the model of change management specialists is no longer fit for purpose for our organisation and we need to democratise it. ”</p> <p><b>Prosci</b> PROSCI.COM</p>	<p>“ Treating of building change management capability in the organization as a project. ”</p> <p><b>Prosci</b> PROSCI.COM</p>

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 <p>What can you leave behind and what should you take forward into 2021?</p> <p>© Prosci, Inc. All Rights Reserved.</p>	<p>To our craft</p> <p>To our profession and the broader change community</p> <p>To ourselves</p> <p>Connections</p>
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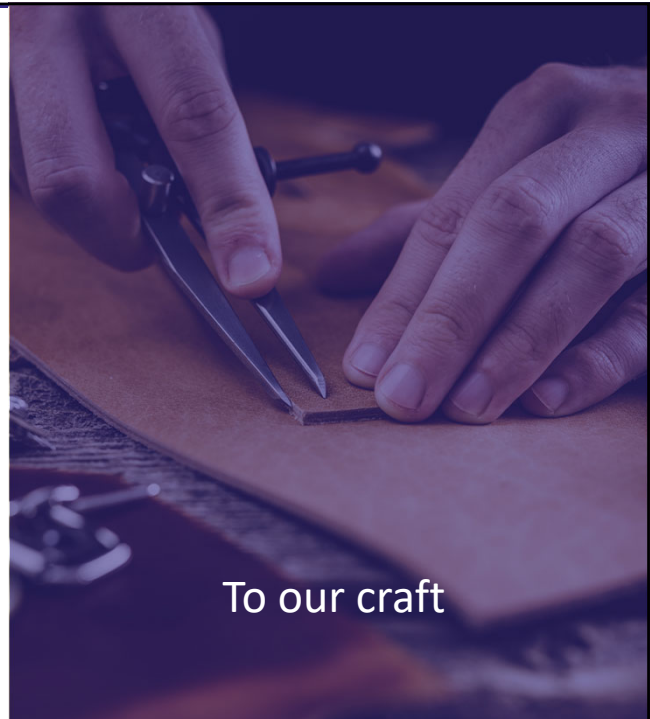
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What are the biggest challenges you anticipate and adaptations you can make to accommodate for today's environment?

- Deploying Responsive Change Management
- Engaging Those You Work With and Through
- Enabling Sponsors to Fulfill ABC Roles
- Enabling People Managers to Fulfill CLARC Roles
- Leveraging a Change Agent Network
- Applying a Structured Approach and Methodology
- Measuring Change Management
- Encouraging Employee Engagement and Participation

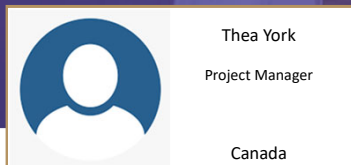
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To our craft

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What is the most important thing you learned this year?



Thea York  
Project Manager

Canada

“Change and adjustment can be overwhelming - even for change agents. This maybe shouldn't have been a surprise :)”

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PROSCI CHANGE METHOD



Cyndi Manuel  
Workforce Insight  
Director of  
Organizational CM

United States

“COVID didn't cause change efforts to suffer as much as I would have thought; determination, innovation and dedication won!”

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PROSCI CHANGE METHOD



Idabelle Courtney

Sandia National  
Laboratories,  
Governance Risk &  
Compliance

United States

“Importance of planned communications & checking in with individuals regarding change. It's not just about the project, it's people.”

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PROSCI CHANGE METHOD

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## Real Lessons From Real Practitioners

- ✓ 44% of projects impact 1,000 or more employees
- ✓ 66% impact more than one division
- ✓ 89% impact business processes
- ✓ 55% expect significant increase in change
- ✓ 70% are nearing, at or past saturation point

Largest body of knowledge  
on change management



### Topics Studied

Advice for new practitioners  
Agile  
Aligning CM with other disciplines  
Biggest obstacles  
Change agent networks  
Communications  
Complementary roles  
Complex change

Culture  
Engagement  
Global awareness  
Greatest contributors  
Integrating CM and PM  
Job roles and locations  
Justifying CM  
Manager role

Measurement and metrics  
Methodology  
Organizational change capability  
Readiness  
Reinforcement  
Resistance management  
Resources and budgets  
Saturation and portfolio management

Sponsorship  
Sustainment  
Team member attributes  
Training  
Trends in CM  
Vertical industry customization

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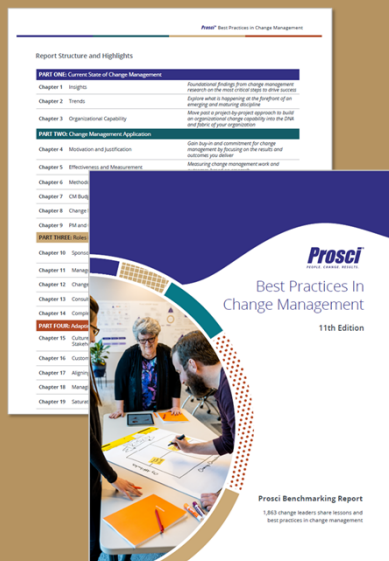
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## Greatest Contributors to Success

For the eleventh consecutive study, active and visible executive sponsorship was identified as the greatest overall contributor to success.



PART ONE- Chapter 1

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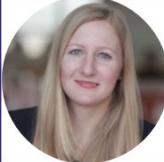


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What is the most important thing you learned this year?

 <p>Dan Baxter Equilibria Chief Customer Officer United States</p>	 <p>Michaela Grill Principal Customer Success Manager Australia</p>	 <p>Alvin Deasy Crest Solutions, Operational Transformation Programme Mgr. Ireland</p>	 <p>Tawanna Myers Boys &amp; Girls Clubs of North America, Senior Director Talent Management United States</p>
<p>“How Prosci data can help provide insight to aid in buy in.”</p>	<p>“PROSCI and applying the concepts ;)</p>	<p>“Explaining the ROI of change and using ADKAR to reframe conversations this year has proven invaluable.”</p>	<p>“How useful ADKAR is in every aspect of decisions and change.”</p>

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## Connecting To Our Broader Change Community

### Change Professional

CM is my job role, job description, and career. I apply structured CM processes and tools constantly.

Example Titles:

Change Enablement Lead  
Change Communications Analyst  
Change Manager  
Change Management Specialist  
OCM Consultant

### Change Practitioner

I have a day job, but I'm applying CM on a particular initiative or often collaborate with CM professionals.

Example Titles:

Director, Org Effectiveness  
HR Business Partner  
Communications Specialist  
Project Manager  
Senior Consultant, Lean

### Change Maker

I want to understand and unlock change, but I'll rarely experience "structured" CM.

Example Titles:

Chief Finance Officer  
Financial Analyst  
General Manager  
Head of Certification and Training  
Senior Manager, Retirement Ops

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## What is the most important thing you learned this year?



Pamela Schumacher

The Joint Commission  
Sr. Change Management  
Leader

United States

“My change management skills are indispensable.”

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Susan Richards

Sapient Insights  
Group, CEO and  
Founder

United States

“Change management capabilities are in high demand and short supply!”

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Alishia Spriggins

Global  
Transformation  
Change Leader

United States

“Managing change through a pandemic has lifted the profile of change management and increased the value of this competency.”

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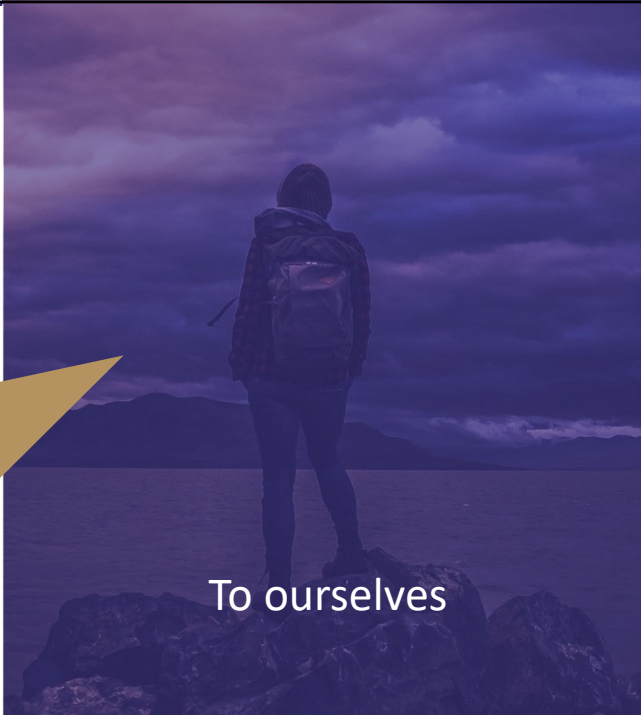
# 2020 Reflections and Connections

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## How are you taking care of you?

When you spend most of your time helping take care of others, you may find it challenging to take care of yourself.

What tactics, tips or tricks would you share for taking care of yourself and recharging your battery?



To ourselves

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## What is the most important thing you learned this year?

 <p><b>Deb Hemstock</b> Kaplan Director, Operational Excellence United States</p>	 <p><b>Oluwafisayo Folarin</b> Project Manager Canada</p>	 <p><b>Kendra Modzelewski</b> Project Management Institute (PMI), Change Manager United States</p>	 <p><b>Siya Mpunzi</b> Momentum Metropolitan, Change &amp; Adoption Manager South Africa</p>
<p>“After not being able to control or plan for tomorrow, I learned to appreciate and be present today.”</p> <p><b>Prosci</b></p>	<p>“My superpowers.”</p> <p><b>Prosci</b></p>	<p>“I've learned that I am not okay (I suspect others aren't either) and we still can't talk about it openly.”</p> <p><b>Prosci</b></p>	<p>“Gratitude, Adaptation, Love (love of self and others), prioritization and going back to basics”</p> <p><b>Prosci</b></p>

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Reflections

*How are you going to adapt and adjust how you lead change?*



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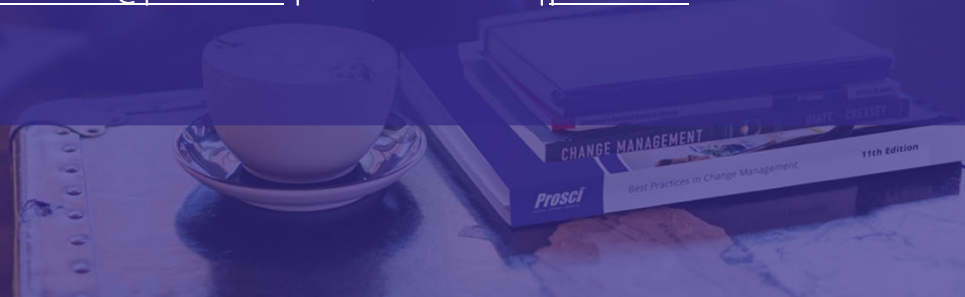

Connections

*What can you leave behind and what should you take forward into 2021?*

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