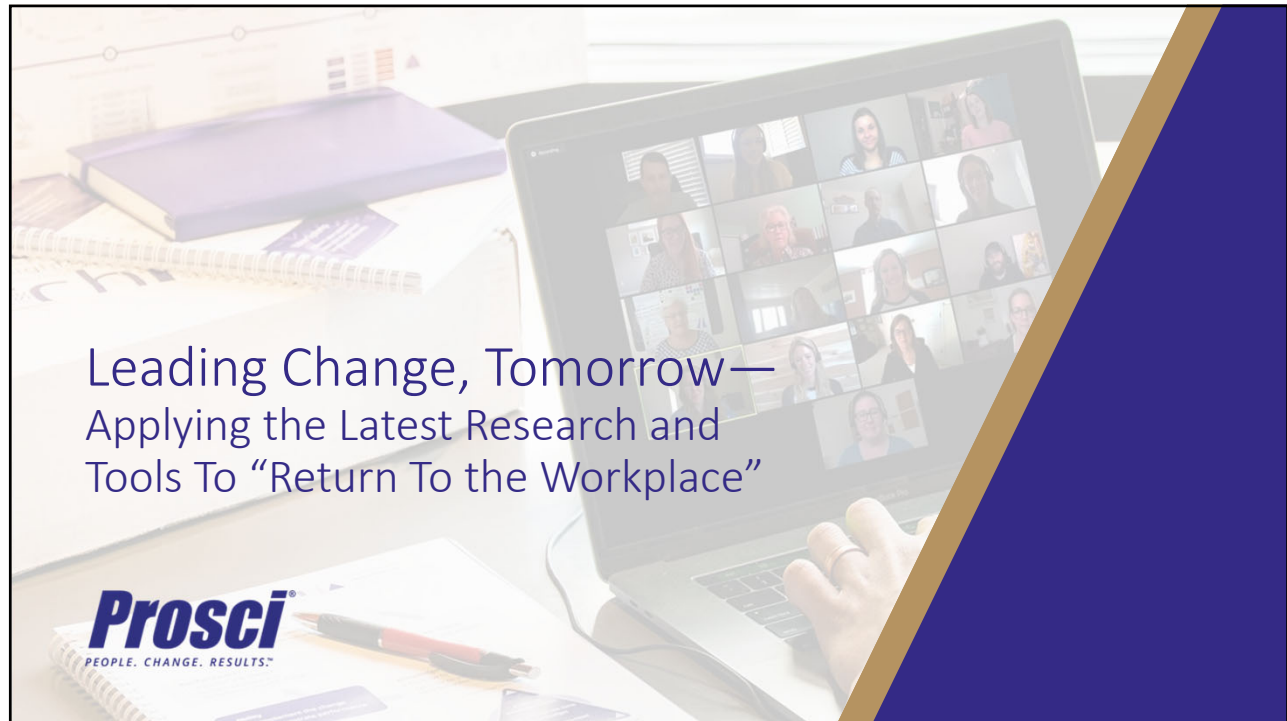


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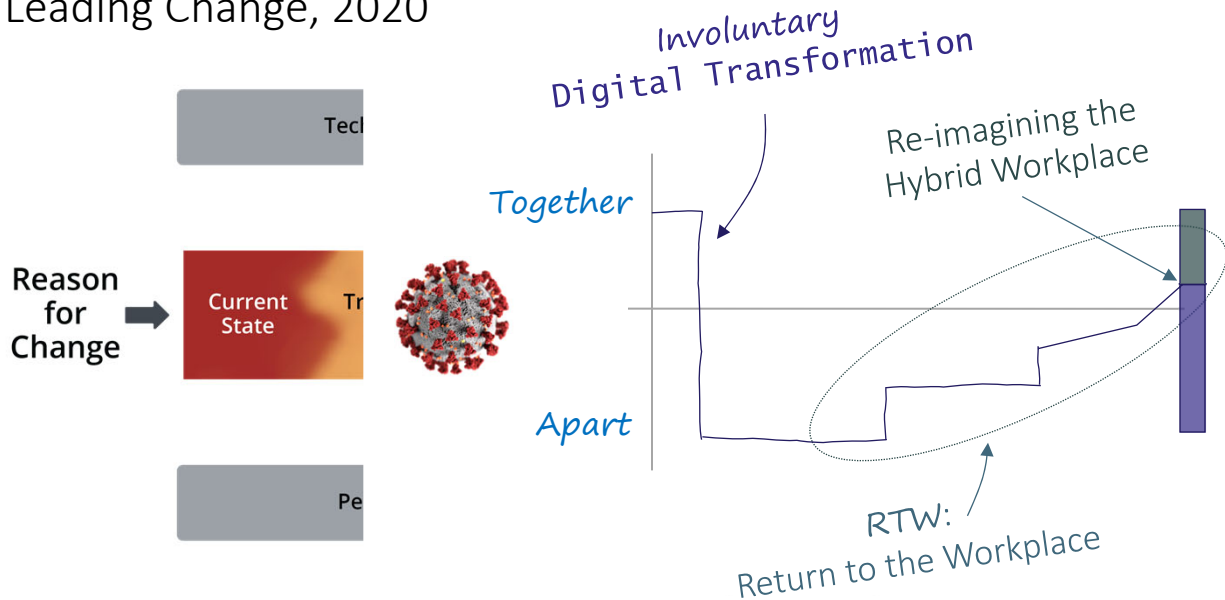


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## Leading Change, 2020



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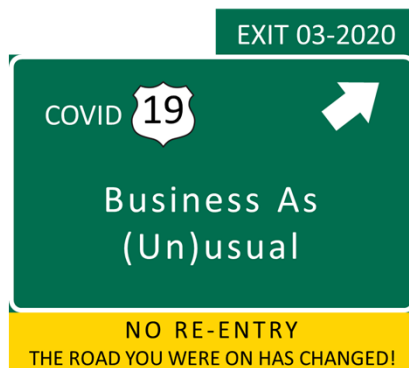
<https://blog.prosci.com/managing-change-in-our-re-imagined-workplaces>

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## Leading Change, ~~Today~~ Tomorrow



Workplaces are changing

Organizations are changing

Change is changing

How are you going to adapt and  
adjust how you lead change?

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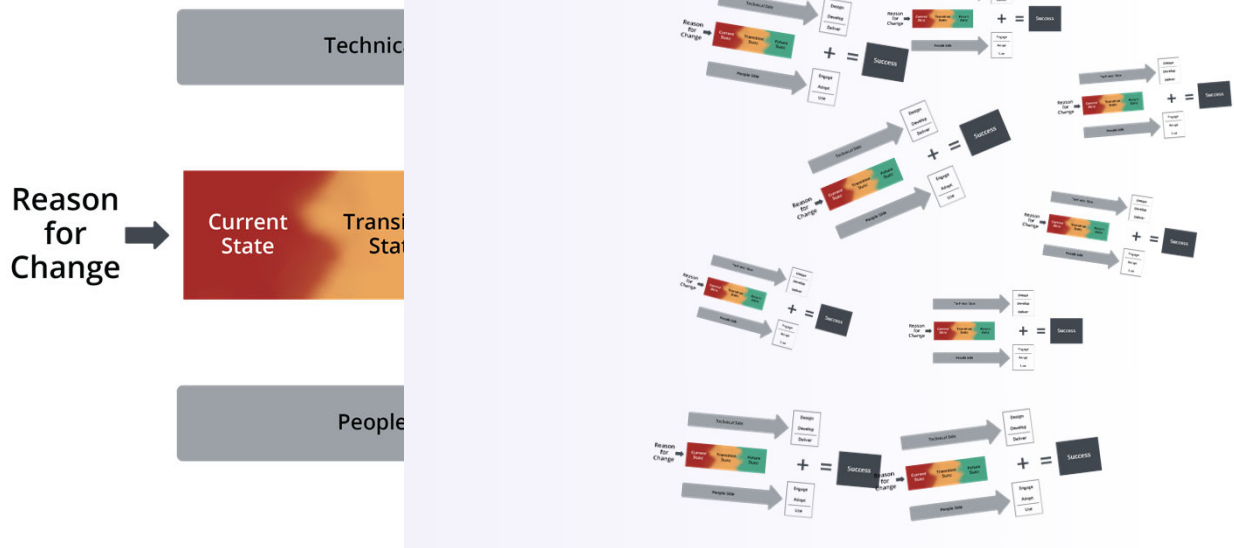
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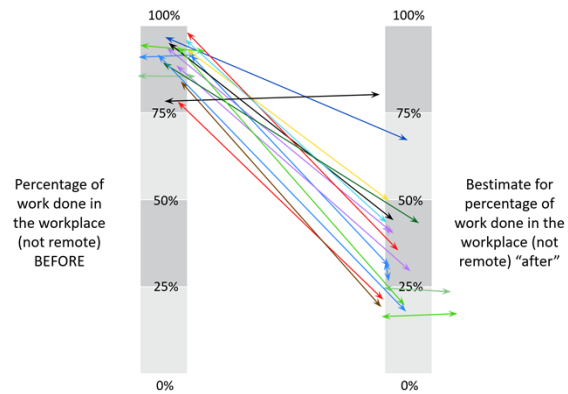
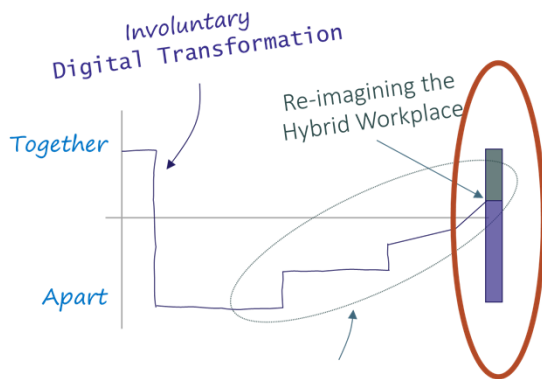
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## Not All Work That Moved Off Premises is Coming Back On



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## Re-imagining the Hybrid Workplace # - #

How much of the work  
at your organization  
was done on premises  
BEFORE the pandemic?

What is your best estimate  
for how much work will be done  
on premises AFTER?  
(and I mean post-vaccine after)

90-25	100-50
100-80	80-40
90-60	100-100
95-50	

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<https://www.prosci.com/resources/webinars/return-to-the-workplace>

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## Re-Imagining the Hybrid Workplace

	Before Pandemic	After
Average percentage of <b>on premises</b> work at my organization:	87.8%	44.0%
Would say “ <b>90%-100%</b> of the work at my org happens on premises”	64%	5%
Would say “ <b>50% or less</b> of the work at my org happens on premises”	3%	69%

n=396

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## Hybrid Work Variations

Examples of 50% on premises work week

M	T	W	R	F

### Shift

M	T	W	R	F

### Split

M	T	W	R	F

### See-Saw

M	T	W	R	F

### Self-Select

M	T	W	R	F

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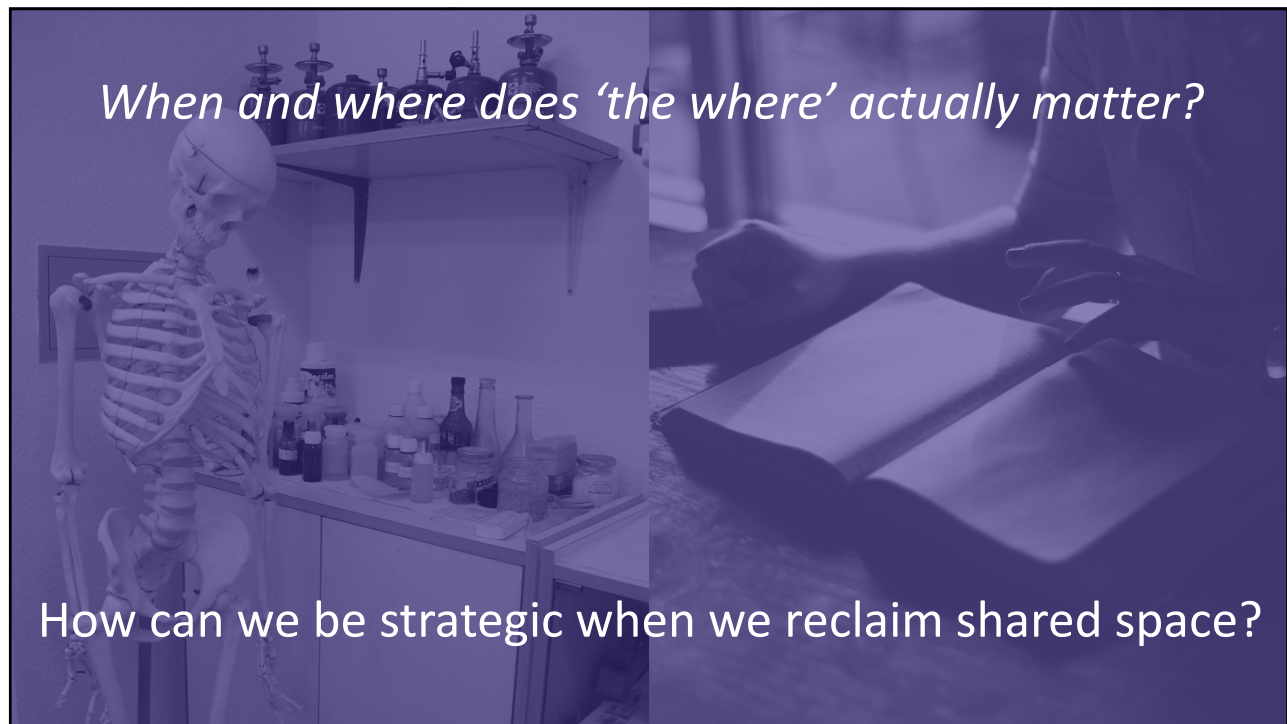
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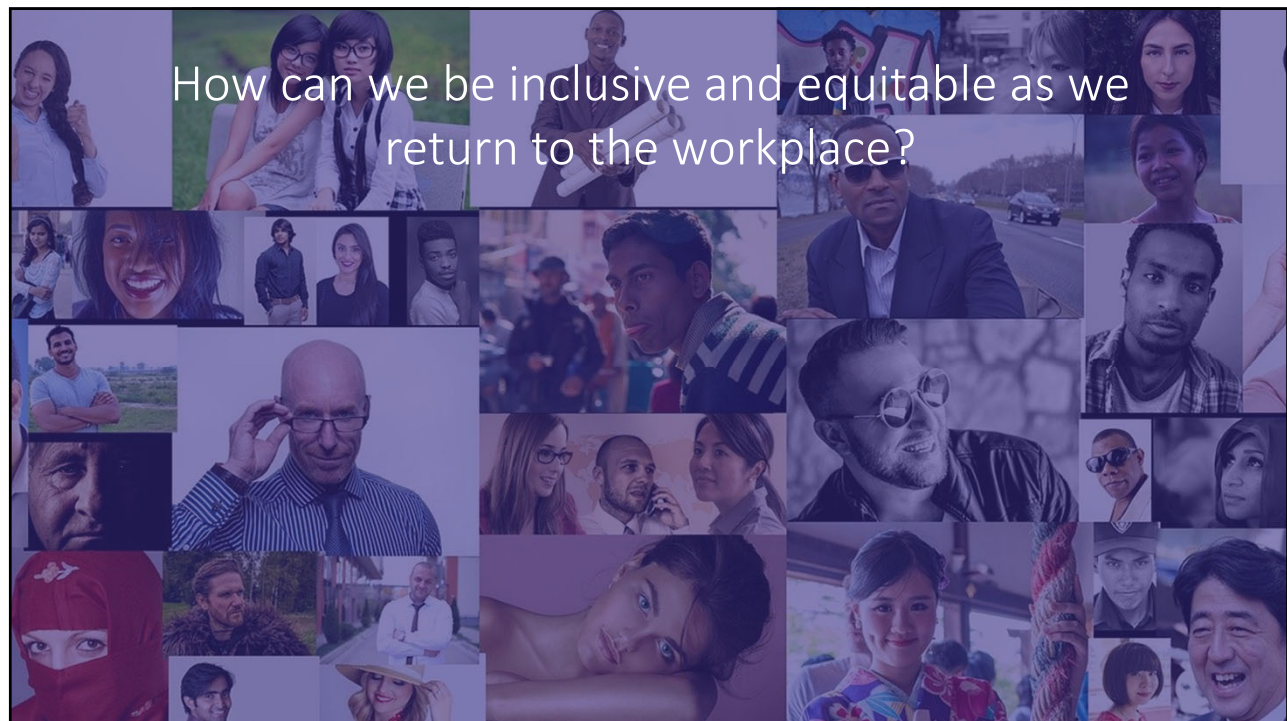


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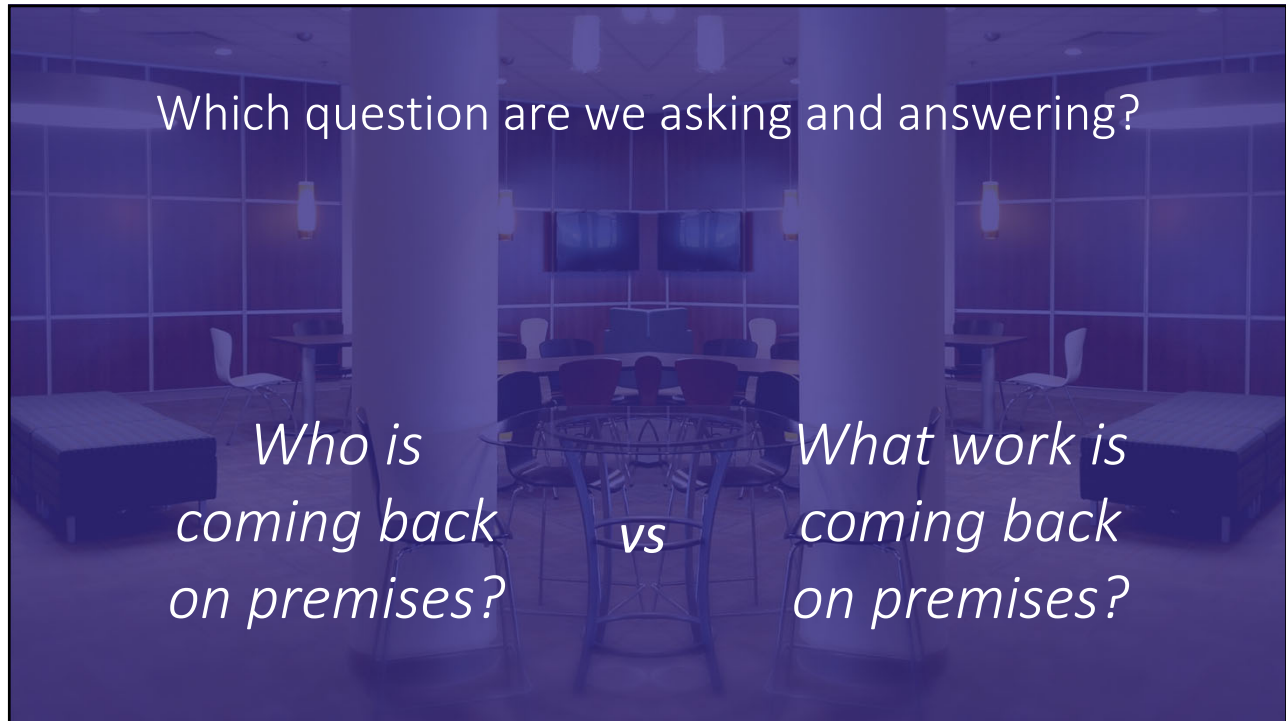
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Leading Change, ~~Today~~ Tomorrow



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## Poll Everywhere Participant Responses

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**Hiring** - recruiting to access global talent with remote opportunities, hiring and onboarding virtually

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## Leadership



How might leadership  
need to show up differently  
in a hybrid world?

What specific leadership  
competencies are needed more  
(and being pressured)  
in a hybrid workplace?

### 10 Competencies of Effective I&O Servant Leaders



gartner.com/SmarterWithGartner

Source: Gartner  
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Gartner

For example:  
How have the  
competency needs  
shifted since the 2019  
list Gartner produced?

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## Engagement



How might we encourage and  
enable engagement in a  
hybrid workplace and in  
creating the solution?

### Research Results: Engagement Challenges

1. Building relationships and trust remotely
2. Addressing fatigue, particularly virtually
3. Gaining focus and priority
4. Overcoming virtual hurdles
5. Accommodating for culture

### Research Results: Engagement Adaptations

1. Bring intentionality and focus to how you connect
2. Adapt communication approach
3. Create shared expectations, frequently
4. Plan fun activities to connect in various ways
5. Celebrate milestones together

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## Culture



Which aspects of your culture are under pressure from the pandemic response?

Which aspects of your culture can be leveraged to support your pandemic response?

Which aspects of your culture will be changed as a result of the re-imagined workplace?

How will you re-imagine and build the culture you need to succeed now and post pandemic?

How might we build, nurture, protect, share, and leverage our culture in a hybrid world?

How will you shape the impending involuntary culture change?

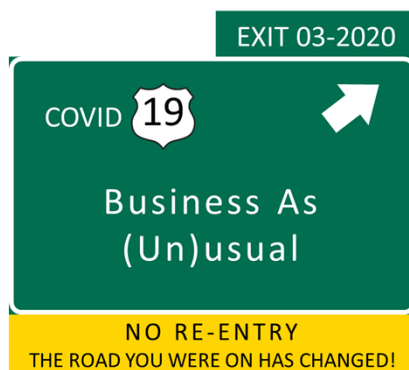
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Given the uncertain times  
today and emerging hybrid  
workplace OS of the future,

how might we better  
prepare, equip and support  
our people  
through the changes  
they are experiencing?

1N73LL1G3NC3 15  
7H3 4B1L17Y 70  
4D4P7 70 CH4NG3.

Stephen Hawking

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## Change Context

Hybrid Workplace



Status of changes

Types of changes (RTW and RTW changes)

People-dependency of the portfolio

## Change Craft

What are the challenges and adaptations in a hybrid workplace for:

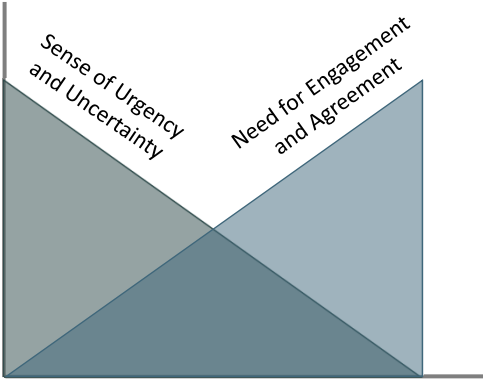
- Deploying Responsive Change Management
- Engaging Those You Work With and Through
- Enabling Sponsors to Fulfill ABC Roles
- Enabling People Managers to Fulfill CLARC Roles
- Leveraging a Change Agent Network
- Applying a Structured Approach and Methodology
- Measuring Change Management
- Encouraging Employee Engagement and Participation

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## Change Context

Together-to-apart happened in days.

Apart-back-to-together will happen over weeks, months, quarters – with that comes a higher expectation of engagement and agreement.



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What are the biggest **challenges** you anticipate in a hybrid workplace?

What **adaptations** might you make to accommodate in a hybrid workplace?

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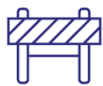
## Change Craft

Deploying Responsive Change Management  
Engaging Those You Work With and Through  
Enabling Sponsors to Fulfill ABC Roles  
Enabling People Managers to Fulfill CLARC Roles  
Leveraging a Change Agent Network  
Applying a Structured Approach and Methodology  
Measuring Change Management  
Encouraging Employee Engagement and Participation

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## Applying a Structured Approach and Methodology

What are the biggest **challenges** you anticipate?



1. **Lack of buy in** and interest for change management
2. **Lack of willingness** to stick with structured approach
3. **Staying on track** when there are so many changes that are constantly changing
4. **Lack of resources** - time, skilled practitioners, financial resources
5. **Challenges in virtual work** - passiveness, engagement, communication adaptations
6. **"Bumping up against the need for speed"**
7. **Current approach** is slow and lacks flexibility

What **adaptations** might you make to accommodate?



1. **Make CM easy** - make it clear and simple; make it modular and bite sized; equip people with practical and actionable tools
2. **Design for flexibility** - expect that things will change; be flexible in approach and adapt; plan to iterate from the beginning; create feedback and collection loops
3. **Celebrate quick wins** - deliver and celebrate quick wins; establish short-term opportunities with realistic timeframes
4. **Coach leaders on virtual sponsorship** - engage leaders about the value of structure; provide coaching; support leaders in embracing virtual opportunities to sponsor (video messages, quick drop ins, etc.)
5. **Build buy in** - explain benefits and WIIFM, provide strong value proposition, focus on results and metrics
6. **Increase visibility of CM** - at the initiative level and organizational level
7. **Inspire impactful communications** - model great digital communications (concise, varied, engaging, interactive), be transparent
8. **Invest in skilled resources** - skill up practitioners and others in leading change

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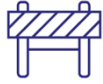
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## Engaging Those You Work With and Through

What are the biggest  
**challenges** you anticipate?



1. **Building relationships and trust remotely** – including reading body language, creating connections, not knowing how people really feel when remote
2. **Addressing fatigue, particularly virtually** – including overwhelm, distraction, wearing many new hats on the home front; screen and virtual meeting fatigue
3. **Gaining focus and priority** – people have limited bandwidth and time constraints; being one of many priorities results in people not showing up
4. **Overcoming virtual hurdles** – including team management, engagement, facilitation, meeting productivity, camera etiquette, hybrid environments
5. **Accommodating for culture** – cultures are under pressure (and changing), creating potential obstacles to virtual engagement

What **adaptations** might you  
make to accommodate?



1. **Bring intentionality and focus to how you connect** – create virtual water cooler and coffee talk opportunities, make individual 1:1 connections, check in on small groups, recurring brief catch-ups, embrace the humanity of virtual connections (pets, kids)
2. **Adapt communication approach** – more phone calls and less emails, continuous communications, ensure camera usage, virtual best practices and tools
3. **Create shared expectations, frequently** – clarify new expectations and frequent alignment checks
4. **Plan fun activities to connect in various ways**
5. **Celebrate milestones together**

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A graphic with a dark blue background featuring a world map composed of yellow dots. The text "Your Global Partner for Change Success" is centered at the top in white. Below this, three light blue rectangular boxes are arranged horizontally, each containing contact information for a different office. At the bottom center, the Prosci logo is displayed in white, with the tagline "PEOPLE. CHANGE. RESULTS.™" underneath it.

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