

Prosci's Executive Instructor Senior Change Consultant

At Prosci, we employ dynamic individuals with a passion for change management and depth in their respective area of expertise. Our employees are dedicated team players who bring energy, professionalism and pride to their work. The Prosci environment is one in which motivated, creative problem solvers succeed with a passion for facilitation and change management.

Purpose of the role

Reporting to the Director, Service Delivery, this role will be responsible for facilitating the Prosci Change Management Certification Programs as well as Prosci programs for Executives, Managers, Change Managers and Employees. Bring engaging energy and expertise.

Including consulting and advisory opportunity on project-level Change Management and Enterprise Change Management services contributing to our range of professional development programs for Prosci clients.

- Maximising participants experience in our programs;
- Maintaining long term relationships with clients;
- Contributing to our team;
- Supporting the Director, Service Delivery enhancing our services and delivery.

Key expectations

Delivery of all Prosci programs and offerings:

- Successful delivery of the Prosci® Change Management Certification Program including the range of Prosci programs across Australia and at times New Zealand
- Provide an incredible learning experiences for all participants

Contribute to growth through strong advisory relationships:

- Maintain long term client relationships based on results, trust, high quality client service and being a trusted advisor
- Combine career experience with Prosci methodology to illustrate practical change management application and answer clients' questions to their individual change initiatives
- Utilise Prosci's proprietary change management methodology, tools, facilitation and coaching for our clients to achieve their agreed outcomes

- Demonstrating our core values, working collaboratively, participating in our team services and activities, events and growth opportunities

Success in the role will be measured by achievement of the following outcomes:

- Maintain Prosci Certified Instructor qualification through continued professional development and quality delivery status
- Develop client organisations' Change Management capabilities by delivering the best solution to meet their needs
- Maintain long term relationships with clients based on achieving results and providing high quality client service
- Contribute to our high-performance team and culture
- Participation with your manager to enhance quality, process improvement and innovation

Essential Requirements

- Certification in the Prosci Change Management Methodology
- Successful track record in applying the Prosci Change Management Methodology to a variety of change projects in different organisations as a Change Professional
- Proven in-depth knowledge of and expertise in the field of Change Management
- Advanced facilitation, training, coaching and consulting skills
- Experience of working as a consultant, either as part of a consultancy firm, sole operator, or as an internal consultant or contract inside an organisation
- Strong track record of building strong client relationships and delivering quality service
- Proven ability to prioritise and manage own workload
- Availability to travel domestically and internationally for short periods (1-5 days) as required across Australia, New Zealand and Asia Pacific
- Current valid Australian driver's license and own motor vehicle
- Permanent Australian resident
- Successful completion of Prosci's Train the Trainer program and continued effective delivery of the suite of Prosci programs – current or opportunity to develop with Prosci

If this sounds like you - Please send your resume and cover letter here

resumes_anz@prosci.com